



MODERNISING IT FOR A LEADING INSURANCE BROKER



Client: Norton Insurance Brokers

Sector: Financial

Users: 55

About

Norton Insurance Brokers operates within the financial services sector, specialising in insurance brokerage. They provide tailored personal and commercial insurance by sourcing bespoke policies from specialist insurers and supporting clients through a dedicated personal client manager, rather than using a comparison-site model.

Summary

Norton Insurance Brokers is a long-standing partner of Technical Drive. Throughout the 10 years we've provided high-quality IT support alongside key modernisation projects, including a SharePoint migration and an office move. Norton has also adopted our CyberSafe365 package, strengthening their cyber security posture and addressing critical gaps across their digital environment.



Technical Drive have been our IT provider for over a decade, and that continuity really matters in a business like ours. As an insurance broker handling sensitive client data every day, we needed an IT partner who truly understood our operation - not just our systems. When it came to strengthening our cyber security, the CyberSafe365 package was a natural next step. We now have confidence that our infrastructure is secure, compliant, and built to support our continued growth. I wouldn't hesitate to recommend Technical Drive to any business serious about protecting what they've built.

Mark Wilkinson
Managing Director
Norton Insurance Brokers




technical drive

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Case Study: Norton Insurance Brokers

Following a decade-long partnership, Technical Drive formally recommends Norton Insurance Brokers as our trusted cyber insurance partner, specialists who ensure your coverage matches your real-world digital exposure.



Challenge

Norton required a trusted, long-term IT partner who understood their organisation and could support them consistently over many years.

As Norton grew, they needed modern, reliable systems and infrastructure capable of supporting a busy insurance operation.

Operating within an FCA regulated environment meant Norton required strong cyber security to protect their client's sensitive data. This meant that using an highly accredited IT provider was essential, particularly given the rising risks within the financial sector.



Approach

Technical Drive built a stable 10-year partnership with Norton, providing a holistic, strategic view of their IT and developing a deep understanding of how the business operates.

Technical Drive delivered key modernisation projects, including a SharePoint migration and a complete office move, ensuring their systems remained robust and up-to-date.

They adopted Technical Drive's CyberSafe365 package, which provides both foundational and advanced cyber security measures, addressing any critical gaps.

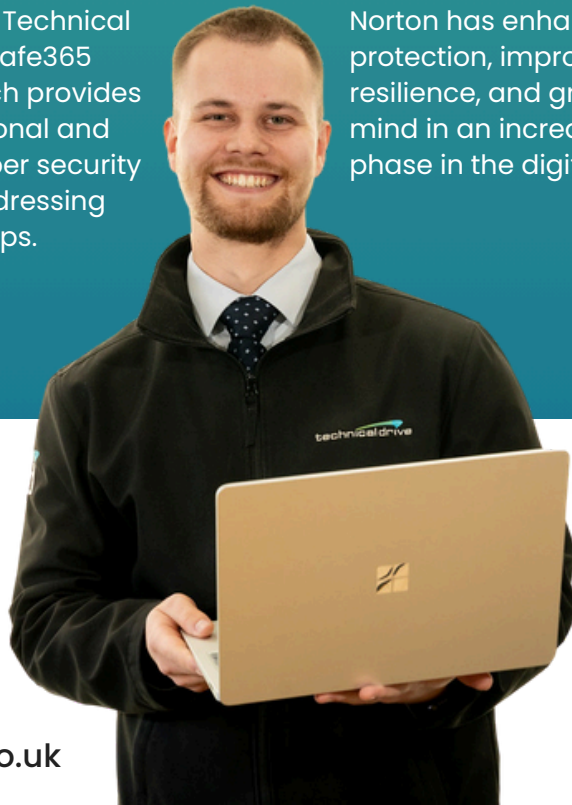


Result

Norton benefits from continuity, long-term alignment, and an IT partner who understands their needs, priorities, and risk profile.

Norton now operates on a modern, efficient platform that supports collaboration, security, and day-to-day productivity.

Norton has enhanced protection, improved cyber resilience, and greater peace of mind in an increasingly high-risk phase in the digital world.



READY TO START?

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Arrange a free consultation today

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